

Healthcare Solutions

“iWay was not the only HIPAA-compliant transformation solution that Trustmark looked at. But...we found the iWay solution the easiest to use in terms of EDI to XML mapping, the fastest in terms of speed of implementation, and the most comprehensive, end-to-end solution in terms of its legacy integration capability.”

— Nasser Farimani
VP of Information Technology
Trustmark Insurance Company

Does your healthcare organization need to perform one or more of these integration tasks?

- Simplify internal and external exchange of HIPAA and HL7 information to facilitate compliance
- Interweave new e-business messages like HIPAA into your existing application infrastructure
- Pass transactions between two or more packaged applications, such as SAP and Siebel
- Streamline operational workflow to eliminate manual data entry, lag time, and errors
- Extend your organization outward using EDI, ebXML, and other information exchange technologies
- Leverage existing programs, procedures, data, and CICS or IMS transactions for use with new applications you plan to build
- Implement a Web services strategy

iWay Software can help.



Meeting Healthcare's Integration Challenges

Fast, Easy, Cost-Effective Integration for Healthcare

To be involved in the healthcare industry is to be constantly confronted with two seemingly contradictory goals: cut costs and improve quality of care. Targeted and well-managed data integration initiatives make it possible for healthcare organizations to achieve both goals while at the same time conforming to HIPAA and other new standards.

iWay's unique approach allows healthcare organizations to leverage their existing IT investments, and helps them to readily provide for, and adapt to, new technologies. Further, our comprehensive suite of graphical integration "assembly" tools reduces the time, cost, effort – and risk – of integration projects by up to 80 percent, both accelerating and improving ROI.

Solutions in Action

iWay Software currently provides many types of healthcare organizations with full Enterprise Application Integration (EAI) solutions for turning disparate data into vital information. Here are just a few examples of how our solutions have met integration challenges in the healthcare industry.

Trustmark Insurance Company

The Customer: A medical benefits administrator that insures more than two million customers.

The Challenge: Adapt existing systems to new government regulations without losing sight of long-range business objectives, including new e-business opportunities.

The Strategy: Build a fast, flexible, HIPAA-compliant claim status transactional system, required by new regulations, using iWay software.

The Results: Rapidly designed and built critical pieces required to meet government standards. Legacy systems and long-established data formats are fully integrated with the new claims status system. New e-business initiatives, using Web services and XML, have simultaneously moved forward.

New York City Department of Health

The Customer: The agency that oversees public health in the city's five boroughs.

The Challenge: Collaborate with 32 New York City hospitals, the fire department, other emergency agencies, and the Centers for Disease Control and Prevention (CDC), to proactively monitor disease outbreaks caused by an act of bioterrorism.

The Strategy: Build the country's first syndromic surveillance system based on data sharing and using data-integration technology from iWay Software, together with business intelligence and cluster-modeling technology from iWay's parent company, Information Builders.

The Results: Faster, better collaboration through the use of technology to protect the citizens of New York from bioterrorist attack.

MedStar Health

The Customer: Twenty-five integrated healthcare businesses in the Baltimore/Washington, D.C. area.

The Challenge: Improve the quality of health care and better manage customer relationships by reducing administration time across the enterprise.

The Strategy: Building upon an established business intelligence system, pull together historical and new data using iWay software to provide real-time access to complete, accurate information for both technical and nontechnical users.

The Results: All levels of users – from doctors and nurses to executives and financial analysts – have fast, simple, and intuitive access to administrative and clinical information for improving patient care.

Tenet Health Systems

The Customer: A healthcare organization that owns and operates 116 acute care hospitals across the U.S.

The Challenge: Provide financial personnel at various management levels within each facility with a way to more quickly and effectively analyze and adjust funds to make better use of dollars budgeted.

The Strategy: Build an application that allows users to extract general ledger detail and put it into the budgeting system and provides them tools to model and forecast the data for the rest of the fiscal year and upcoming budget year. At the end of the budget creation process, the application creates a file that is uploaded to an AS/400 for review and approval, with user-selected reports available via a Web server. Users can review and promote their budget files to the next level. Once the budget is division-approved, the application automatically loads the budget data into the general ledger program.

The Results: A powerful and robust budgeting system that allows users to create detailed budgets by facility. The system allows for efficient review of budgets by all levels of management. From the IT standpoint, Tenet has one integrated budget application used across all facilities, which accesses data regardless of location or format.

Meeting Competitive Needs With Enterprise-Level Solutions

iWay Software is a solutions-oriented company that sees every customer as a business partner. That's why our track record for project success is much higher than the industry standard. It's also the reason our existing customers are our best references.

We keep highly skilled and experienced consultants and trainers permanently on-staff at offices worldwide. These are people who understand healthcare and the latest technologies. They apply comprehensive, proven techniques to the process of translating important telecom business initiatives into efficient real-world information systems – something they can do either for you, or with you. Backed by iWay's extraordinary network of technical support and product development staff, our service professionals deliver the best solutions fast and get it right the first time – which translates into a very cost-effective implementation.

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